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Largest Colorado Franchisers (Ranked by total number of units)

Rank/ prior rank	Business name Address Web address	Phone / Fax	Number of units		Business description Available locations	Franchise fee / type of financing available Training and support provided	Top local executive Owner (ticker symbol if public company) / headquarters	Year established/ year began franchising in Colorado
			Total	Colorado/ company-owned Projected for 2003				
1	Re/Max International 8390 E. Crescent Parkway Greenwood Village, Colo. 80111 www.remax.com	303-770-5531 303-796-3884	4,508	102 18 500	real estate sales offices worldwide	\$10,000 - \$20,000 / none training, education, marketing, advertising, technology support	Daryl Jespersen, CEO Dave and Gail Liniger / Greenwood Village	1973 1975
2	The Quiznos Corp. 1475 Lawrence St. Denver, Colo. 80202 www.quiznos.com	720-359-3300 720-931-2233	2,300	80 5 wnd	Italian-style deli restaurant worldwide	\$220,000 / yes one-week training in Denver	Rick Schaden, CEO Richard E. Schaden, Richard F. Schaden, group of investors / Denver	1981 1983
3	Maui Wow! Fresh Hawaiian Blends 5601 S. Broadway, Suite 200 Littleton, Colo. 80121 www.mauiwow.com	303-781-7800 303-781-2438	256	25 n/ap 40	fresh fruit smoothies, gourmet Hawaiian coffees United States, Canada, Caribbean	\$27,500 or \$50,000 / third party four-day training in Denver, complete support for all franchise operators	Michael Haith, president, CEO Michael Haith / Littleton	1997 1997
4	Grease Monkey International Inc. 633 17th St., Suite 400 Denver, Colo. 80202 www.greasemonkeyintl.com	303-308-1660 303-308-5908	241	62 12 25	vehicle preventive maintenance centers United States, Mexico	\$28,000 / third party site selection, construction, operational and technical support, marketing, advertising, accounting assistance, initial/ongoing training	Rex L. Utsler, president Grease Monkey Holding Corp. / Denver	1978 1979
5	Rocky Mountain Chocolate Factory Inc. 265 Turner Drive Durango, Colo. 81303 www.rmcf.com	970-259-5895 970-259-5895	230	27 9 30	manufacturer and retail chocolatier United States, certain international markets	\$19,500 / none six-day training in Durango, regional meetings, conferences/conventions	Bryan Merryman, COO Rocky Mountain Chocolate Factory Inc. (RMCF) / Durango	1981 1982
6	Navis Logistics Network 5675 DTC Blvd., Suite 280 Greenwood Village, Colo. 80111 www.gonavis.com	303-741-6626 303-741-6653	183	8 n/ap 28	packaging and shipping services for awkward, valuable, fragile and large items United States	\$29,750 / third party initial three-week training in Greenwood Village, follow-up field support/training, online training, marketing	Marvin L. Storm, CEO, president Navis Logistics Network / Greenwood Village	1980 1984
7	FasTracKids International Ltd. 6900 E. Belleview Ave. Greenwood Village, Colo. 80111 www.fastrackkids.com	303-224-0200 303-224-0222	162	2 n/ap 55	technologically advanced enrichment education for children 3 to 6 years old 30 countries	\$15,000 / none initial training, ongoing instruction, periodic regional seminars, annual international conference, newsletters, Web site, procedures	Harold "Hal" A. Krause, president Harold "Hal" A. Krause / Greenwood Village	1998 1998
8	Crestcom International Ltd. 6900 E. Belleview Ave. Greenwood Village, Colo. 80111 www.crestcom.com	303-267-8200 303-267-8207	135	1 n/ap 35	video-based, live-facilitated management and sales training 50 countries	\$39,500 - \$58,500 / yes initial classroom and field training, ongoing training, lead assistance program, newsletters, awards/incentive programs, conferences	Harold "Hal" A. Krause, president Harold "Hal" A. Krause / Greenwood Village	1987 1993
9	Professional DynaMetric Programs Inc. 750 E. Highway 24, Bldg. 1 Woodland Park, Colo. 80863 www.pdpnet.com	719-687-6074 719-687-8587	134	3 n/ap 200	programs and business tools for business owners global	\$10,000 - \$40,000 / wnd start-up, field units and annual conferences	Brent Hubby, president wnd / Woodland Park	1978 1980
10	Red Robin Gourmet Burgers Inc. 5575 DTC Parkway, Suite 110 Greenwood Village, Colo. 80111 www.redrobin.com	303-846-6000 303-846-6094	98	15 102 10-13	casual dining restaurant Boston, New York Metro, Jacksonville, Orlando, Atlanta, Tampa/St. Petersburg	wnd / wnd wnd	Mike Snyder, president, CEO, chairman Red Robin Gourmet Burgers Inc. (RRGB) / Greenwood Village	1969 1982
11	Alternative Board (TAB) 225 E. 16th Ave., Suite 580 Denver, Colo. 80203 www.TABboards.com	303-839-1200 303-839-0012	89	8 14 30	discussion groups for business administrators and entrepreneurs worldwide	\$9,900 - \$29,900 / yes one-week training in Denver, additional five-week training over the first 18 months	Jason P. Zickerman, COO Allen E. Fishman / Denver	1990 1996
12	Executive Tans USA LLC 165 S. Union Blvd., Suite 780 Lakewood, Colo. 80228 www.executivetans.com	303-988-9999 303-988-5390	86	52 1 113	tanning salon Colo., Ill., Fla., Texas, Calif., Mo.	\$25,000 / yes in-house and at location, manuals, software, ongoing phone support	Wayne Smeal, CEO Wayne Smeal / Lakewood	1991 1995
13	Bark Busters Home Dog Training 5901 S. Vine St. Greenwood Village, Colo. 80126 www.barkbusters.com	303-471-4935 303-703-1279	85	9 n/ap 110	in-home dog training Australia, New Zealand, England, United States, Japan	\$35,000 / third party full hands-on practical training, theory, business policy procedures manuals, marketing assistance, dog safety, field operations	Andrew Brooke, president, CEO Dingo Inc. / Greenwood Village	1989 2001
14	Miracle Method Surface Restoration 4239 N. Nevada Ave., Suite 115 Colorado Springs, Colo. 80907 www.miraclemethod.com	800-444-8827 719-594-9282	85	7 n/ap 12	restoration of bath and kitchen surfaces United States	\$15,000 / up to one-half of initial franchise fee initial 10-day training, ongoing training and support, workshops, conventions, written material	Chuck Pistor, president Pistor & Associates / Colorado Springs	1989 1996
15	Nick-N-Willy's World Famous Take-N-Bake 9777 S. Yosemite St., Suite 230 Lone Tree, Colo. 80124 www.nicknwillyspizza.com	303-706-9090 303-706-0330	76	24 2 34	take-n-bake pizza Colo., Calif., Utah, Texas, Minn., Ariz., Ill., Mo., Wis., Tenn., Canada	\$25,000 / none three-week training, ongoing support	Scott Adams, CEO Scott Adams, Richard Weil / Lone Tree	1988 1990
16	Woody's Chicago Style 23254 Valley High Road Morrison, Colo. 80465 www.woodyshotdogs.com	303-697-3962 303-697-3965	74	8 n/ap 15-20	quick-service restaurant and concessions (kiosks, free standing, inline and carts) Western United States	\$35,000 - \$60,000 / evaluated case by case one-week training	Coe D. Meyer, president Coe D. Meyer / Morrison	1987 1996
17	Le Peep Licensing Co. LLC 4 W. Dry Creek Circle, Suite 201 Littleton, Colo. 80120 www.lepeep.com	303-730-6300 303-730-7105	72	26 n/ap 5	full-service breakfast and lunch restaurant United States	3% licensing fee / none eight-week training, moderate support	Kevin Wessel, COO wnd / Littleton	1983 1985
18	Qdoba Restaurant Corp. 4865 Ward Road, Suite 500 Wheat Ridge, Colo. 80033 www.qdoba.com	303-629-5000 303-629-5050	67	20 29 59	fast, casual Mexican restaurant United States	\$25,000 / third party four-week training, field consulting, marketing, real estate, construction, IT, operations	Gary Beisler, president, CEO Jack In The Box Corp. (JBX) / San Diego	1995 1996
19	Triple Crown Sports Franchising 3930 Automation Way Fort Collins, Colo. 80525 www.triplecrownsports.com	970-223-6644 970-223-3636	67	5 3 1-2	grassroots tournament sports/event management Calif., Ariz., Va., N.C., S.C., Md./D.C., Seattle, Ohio, Mich.	\$17,500 / none one-week training in Fort Collins	David King, president, CEO David King, shareholders / Fort Collins	1987 1995
20	Craters & Freighters 7000 E. 47th Avenue Drive, Suite 10 Denver, Colo. 80216 www.cratersandfreighters.com	303-399-8190 303-399-9931	61	3 n/ap 8	specialty freight handlers 21 states	\$27,000 / third party comprehensive, 10-day training in Denver	Diane Gibson, president Diane Gibson / Denver	1990 1991
21	Blackjack Pizza Franchising Inc. 9088 Marshall Court Westminster, Colo. 80031 www.blackjackpizza.com	303-426-1921 303-428-0174	45	36 2 5	pizza delivery and carry-out Western United States	\$10,000 / third party, SBA site-selection assistance, comprehensive owner/operator training, on-site opening assistance	Mike Gaston, president Mike Gaston, Larry Schmuhl, Vince Schmuhl / Westminster	1983 1988
22	Homewatch Caregivers 2865 S. Colorado Blvd. Denver, Colo. 80222 www.homewatchcaregivers.com	303-758-7290 303-758-1724	45	6 1 28	at-home living assistance Calif., Texas, Ore., Pa., N.C.	\$17,500 / on multiple units one-week training, ten-week teleconferencing, monthly classes, newsletters	Paul A. Sauer, president Paul A. and Beatrice Sauer / Denver	1973 1997
23	LaMar's Donuts International Inc. 385 Inverness Drive South, Suite 441 Englewood, Colo. 80112 www.lamars.com	303-792-9200 303-790-0708	41	6 7 9	bistro-style stores with espresso bars, offering large assortment of donuts United States	\$28,000 / none training period, operations specialist on location during first month of operation, periodic field rep visit, operations manuals, etc.	Joseph J. Field, chairman, CEO Franchise Consortium International Inc., Ray and Shannon Lamar / Denver	1960 1999
24	Signal Graphics 6789 S. Yosemite St., Suite 100 Englewood, Colo. 80112 www.signalgraphics.com	303-779-6789 303-779-8445	38	16 3 5	business services - printing, copying, pack and ship United States	\$27,000 / yes initial three-week training	Stephen Morris, CEO Stephen Morris / Englewood	1974 1984
25	Good Times Restaurant Inc. 601 Corporate Circle Golden, Colo. 80401 www.goodtimesburgers.com	303-427-4221 303-273-0177	35	34 20 5	drive-through burgers, chicken, fries, rings and fresh frozen custard Denver, Front Range, Colorado Springs, Pueblo	\$25,000 initial / none orientation, in-store training, operations, manual and administration training, ongoing support	Boyd Hoback, president and CEO Good Times Restaurant Inc. (GTIM) / Golden	1987 1993

Source: DBJ research

nr- Not ranked last year. wnd- Would not disclose.
n/a- Not available. n/ap- Not applicable.Footnotes: 1. Franchise brands include Navis Pack & Ship Centers, and Handle With Care
Packaging Stores. 2. Also known as Woody's Hot Dogs. 3. Formerly known as Rhodes Hold-
ing Ltd. 4. Formerly known as Signal Graphics Printing.Researched by Casey DiGaetano
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